



Management Success Profile (MSP™)

The MSP assessment helps evaluate the skills and attitudes that are commonly critical to management success. An applicant who possesses these attitudes will generally be more suited for a management position. This assessment can also be used to help identify training needs of current and potential managers.

Short and long-term goals of profit, customer satisfaction, and employee retention all begin with strong management.

Your organization's success depends on having managers who can make effective decisions and motivate other employees.

Dimensions of Measurement

Experience/Work Background: management-related education, training and experience

Leadership: attitudes and behaviors that facilitate strong managerial leadership

Coaching: working to improve the performance of others through specific performance feedback

Adaptability: acceptance of change and the willingness to learn

Management Responsibility: the extent to which individuals take personal responsibility and control of their work performance and achievement

Practical Thinking: clear thinking and openness to new ideas

Customer Service Orientation: courteous, cooperative, and friendly attitudes toward customers

Productivity: energy level, persistence, and endurance that are characteristic of fast-moving, high achievers

Job Commitment: work values that increase the chance of long-term employment

Business Ethics: attitudes toward upholding high business standards and practices

Management Potential Index: overall suitability for the position

Benefits of the MSP

- Select candidates who can adapt to change easily and productively
- Hire managers and supervisors who will coach and motivate others to succeed
- Improve cooperation between departments or locations by helping to maintain positive relations
- Reduce costly turnover of managerial staff
- Improve the satisfaction of customers and co-workers
- Strengthen your management team and your bottom line

Administration & Scoring

- Internet
- Paper & Pencil

The MSP is one of the strongest and most-trusted management assessments available on the market today. Organizations have found that the MSP helps strengthen the caliber of their management team, in turn, strengthening the bottom line.

Number of Items: 156

Duration: 45 Minutes