

Bolster your practice. Increase your revenue streams.

Become a Vangent Certified OD Affiliate.

Leverage time-tested, best-of-breed organizational assessment tools to extend your solution set and generate recurring revenue.

Affiliate level *	Vangent Affiliate Agent	Vangent Affiliate	Vangent Premier Affiliate
Description	Serves as a sales agent of Vangent and is paid commissions on full value of Affiliate Agent contracts. Agent contracts and sales agreements are drafted individually with commission payments starting at 10% on total sales.	Purchases and utilizes Vangent products and instruments in support of Affiliate customers. Earnings are self-generated.	Purchases and utilizes Vangent products and instruments in support of Affiliate customers. Earnings are self-generated and provided through Vangent incentive payments. Additional incentives earned based on reaching established sales tiers within a calendar year: <ul style="list-style-type: none"> • 5% on sales \$2,500 - \$5,000 • 7.5% on sales \$5,001 - \$10,000 • 10% on sales > \$10,000
Earnings & Incentives			
Free Certification **	X	X	X
Free Marketing Materials	X	X	X
Earnings on Vangent Product/Services Sales		X	X
Tiered Incentives			X
Commissions on Vangent Sales	X		

* All Vangent OD Affiliate levels require successful completion of certification program which includes the Campbell™ Leadership Index (CLI®) and the System for Testing & Evaluation of Potential (LH-STEP™).

** Free training and certification offer for June and July sessions only, \$195 per session after June 15, 2009.

Vangent OD Affiliate certification requires completion of all phases of the certification program consisting of:

Phase 1 Course pre-work (introductory materials and pre-reading; assessment completion)

Phase 2 Classroom training (fundamentals & developmental application of assessment results)

Phase 3 Post-training webinar (advanced application)

Phase 4 Certification exam (Practicum and exam completion)

Upcoming Vangent OD Affiliate certification (classroom training phase) dates and locations:***

June 16-17, 2009
Chicago, IL

July 14-15, 2009
Washington, D.C.

*** Classroom training phase consists of two, consecutive partial days beginning at 11AM local time on the first day and ending by 2PM local time on the second day.

Register Now!

Sign-up through our Contact Us form (<http://www.vangent-hcm.com/ContactUs/>) noting “ODAN Certification” and the session date in the Description / Question Field.

Benefits of becoming a Vangent OD Affiliate:

- ◆ Highly Competitive Commissions
- ◆ Well-known Product Line
- ◆ Free Training and Certification**
- ◆ Top-notch Support

